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Summary An Innovative
Method For Presenting
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Deal

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When it comes to delivering a pitch,
Oren Klaff has unparalleled credentials.

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Summary: An Innovative
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Over the past 13 years, he has used his one-of-a-kind method to raise more than \$400 million - and now, for the first time, he describes his formula to help you deliver a winning pitch in any business situation.

Oren Klaff - Managing Director -
Intersection Capital ...

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Oren Klaff is the author of the classic bestseller on the science of persuasion and getting the deal done, Pitch Anything: An Innovative Method for Presenting, Persuading and Winning the Deal.

[Pitch Anything - Oren Klaff - The Personal MBA](#)

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Pitch Anything Summary by Oren Klaff, the author emphasizes the methods and teaches how to make a powerful and winning pitch despite the odds.

[Pitch Anything: An Innovative Method for Presenting ...](#)

Summary of Pitch Anything by Oren Klaff
Making a great and winning pitch in

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business is not easy. Be it selling your idea to the investors, or to your clients conveying your thoughts in the best possible way seems complicated.

Pitch Anything: An Innovative Method for Presenting ...

OREN KLAFF, created the online training platform PITCH MASTERY with a single

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mission -to offer the most valuable information to ensure you the best experience during your pitch creation process. "Move over Neil Strauss and game theory. Pitch Anything reveals the next big thing in social dynamics: game for business."

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Oren Klaff Bestselling Author of Pitch
Anything and FLIP THE SCRIPT (2019)
Greater Los Angeles Area 500+
connections

WorkWithOren | Oren Klaff

Title: Pitch Anything: An Innovative
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Winning the Deal Author: Oren Klaff
Genre: Business & Economics Publisher:
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PITCH ANYTHING | Oren Klaff

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one-of-a-kind method to raise more than \$400 million—and now, for the first time, he describes his formula to help you deliver a winning pitch in any business situation.

00 Klaff FM - Pitch Anything

Today, you have the opportunity to work with Oren Klaff, investor, pitch advisor

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and bestselling author of Pitch Anything. As a highly-sought out advisor, companies often inquire about working with Oren and his team. To meet this demand, Oren has developed a new process so that he can help more companies.

[Seven HUGE Lessons on B2B Sales from](#)

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Pitch Anything's Oren ...

Review: Pitch Anything by Oren Klaff
Pitch Anything is a fascinating book. It's about how to pitch, but much of it is about everything around the pitch - prospects who keep you waiting, decision makers who leave early, or even executives who sit drawing pictures while you are talking to them.

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Oren Klaff's Complete Pitch Anything
Summary in 12 minutes

Oren Klaff tells us that the "frame control" approach to pitching he describes in Pitch Anything was motivated by his distaste for the earlier approaches that focused on putting maximum pressure on the person you're

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pitching to. But throughout Pitch
Anything he uses violent and combative
metaphors, like "crushing your target's
frame".

Oren Klaff | Pitch Anything
PITCH ANYTHING OREN KLAFF An
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PRESENTING, PERSUADING, AND

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WINNING THE DEAL New York Chicago
San Francisco Lisbon London Madrid
Mexico City Milan New Delhi San Juan
Seoul Singapore Sydney Toronto

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Oren Klaff is a veteran investment banker, and illustrates these principles with vivid stories of high-stakes deals. Some pitches go well, and some of them are disasters. Klaff doesn't sugarcoat his

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mistakes, which serve as excellent examples of what not to do. Pitch Anything has fundamentally changed how I think about the sales process. Parts of the book are disconcerting, but in the best way possible: the human brain undeniably works in particular ways, regardless of how we might prefer it ...

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Pitch Anything: An Innovative Method for Presenting ...

"One thing that happened when I joined Pitch Mastery that I didn't expect was for Oren to help me turn the tables and understand that money is a commodity. That changed everything for me. I knew what to do approaching these big

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companies. It changed my entire
approach."

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