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Amazon.com: Jeffrey Gitomer's Little Green Book of Getting ...

Little Green Book of Getting Your Way: How to Speak, Write, Present, Persuade, Influence, and Sell Your Point of View to Others (2007), Jeffrey Gitomer Reading Jeffrey Gitomer reminded me of attending a Zig Ziglar talk where a lot of information was presented to nodding heads, a lot of motivation was conjured, and takeaway was drowned by the overwhelming amount of information. For being such a short book, there is a lot of information there.

Little Green Book of Getting Your Way: How to Speak, Write ...

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The Little Green Book of Getting Your Way by Jeffrey ...

little green book of getting your way: how to speak, write, present, persuade, influence, and sell your point of view to others by jeffrey h. gitomer.

LITTLE GREEN BOOK OF GETTING YOUR WAY: HOW TO SPEAK, By ...

Little Green Book of Getting Your Way: How to Speak, Write, Present, Persuade, Influence, and Sell Your Point of View to Others Paperback □ January 1, 2007 by Jeffrey H. Gitomer (Author) 4.5 out of 5 stars 136 ratings See all formats and editions

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The Directory of Excellence The Directory (aka The Little Green Book) has been going for almost 25 years now and is your guide to some of the very best local trades people, other essential services and much more.

Little Green Book

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The Little Green Book of Getting Your Way will teach you to harmonize, not manipulate. It will teach you the power of engagement and it will show you how to inject humor into the persuasive process. It will teach you the power of engagement and it will show you how to inject humor into the persuasive process.

¶The Little Green Book of Getting Your Way (Unabridged) on ...

Attitude, Jeffrey Gitomer's The Little Green Book of Getting Your Way digs deep into the 9.5 elements that make persuasion, and getting your way, happen. By breaking down the elements, the reader will begin to understand, take action, become proficient, and then master the ability to persuade.

LITTLE GREEN BOOK OF GETTING YOUR WAY by Jeffrey Gitomer

First published in 1936, the Green Book was the brainchild of a Harlem-based postal carrier named Victor Hugo Green. Like most Africans Americans in the mid-20th century, Green had grown weary of ...

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