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don’t thoroughly
understand why it is
you want your goal, it
will be all too easy to
give up before you
reach it. When times
get rough, which they
most likely will, you will
need something to fall

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In the next posts, I will explain the “100 ways to motivate others” which the book discussed, even they are not completely applicable, there are actually 101 ways and I will explain all of them.

Chandler

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The world of leadership has changed dramatically since 100 Ways to Motivate

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Others was written,
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crafted a vital, user-
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sometimes the
simplest ideas make
the most sense. The
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encourage leaders/
business owners to
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has changed dramatically since 100 Ways to Motivate Others was written, and now Chandler and Richardson have revised and refreshed their organizational classic to meet the times. They have crafted a vital, user-friendly, inspirational guide for executives, managers, and professionals--and those aspiring to reach their level.

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Chandler, bestselling
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books, is known as
America's notoriously
unorthodox personal
growth guru.

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others is to realize that if there is a problem, and you are the problem. – To lead people, you must go ahead of them. – To learn more, you must be quiet. – You can't motivate others, you have to teach other people how to motivate themselves.

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Yourself and Others |
Time*

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Others is the culmination of many years of successful leadership coaching and training by best-selling author Steve Chandler and attorney Scott Richardson.

Chandler and Richardson have crafted a vital, user-friendly, inspirational guide for executives, managers, and professionals, as well as those aspiring to reach their level.

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"No" Power. 12. Teach
Them to Teach
Themselves. 13. Teach
Self-Discipline. 14. Stop

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Talking. 15. Stop
Pushing. 16. Stop
Looking Over Your
Shoulder. 17. Stop
Cuddling Up. 18. Stop
Criticizing Upper
Management. 19. Stop
Apologizing for
Change. 20. Soften Your
Heart. 21. Slow Down.
22. Seize Responsibility.
23. See What's
Possible. 24. Score the
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